

The Messenger



November 2010 Volume 62 Issue 1

Inside this issue:

President's Message
Page 1

Dinner Meeting
Page 2 – 3

Community Service
Page 4

Birthdays
Page 5

Who's Who
Page 6

DAIP Membership
Application
Page 7

FIWT Membership
Application
Page 8

President's Message

I would like to thank everyone for attending the 61st installation of the new officers in October. October turned out to be a busy month and because of that the October newsletter suffered and was not sent out and I promise to get back on track.

As my year as President I hope to continue to go along with our Mission statement and bring on new and fun community service projects along with educational speakers and CE classes.

We started October off at The Federation of Insurance Women of Texas (FIWT) convention that was held on October 7th-10th in Arlington. The theme was the 60's and we had a **GROOVY** time. We had a great time playing "Let's Make a Deal" at the Friday party. I lost my only toothbrush in "making my deal" but luckily was able to get one from the hotel. I am sure my fellow CE classmates were glad about that. ☺ . On Saturday, October 16th, DAIP members volunteered at the Big Brother Big Sisters bowling tournament, where we had great fun.

Coming up in November we will be collecting gently used and new teddy bears for the firefighters (the flier is attached). The guest speaker for the November dinner will be teaching us Memory training and techniques to help remember important information including people's names.

Remember to "Like" the Dallas Association of Insurance Professionals on Facebook to receive all the updated information for upcoming events, meetings, community service projects and to see pictures of our journey through out the year. .

Thank you

Shanna Sutton
President.

BON APPETIT

The November Dinner Meeting will be held on Thursday,
November 11, 2010, 6:00 P.M.

AT

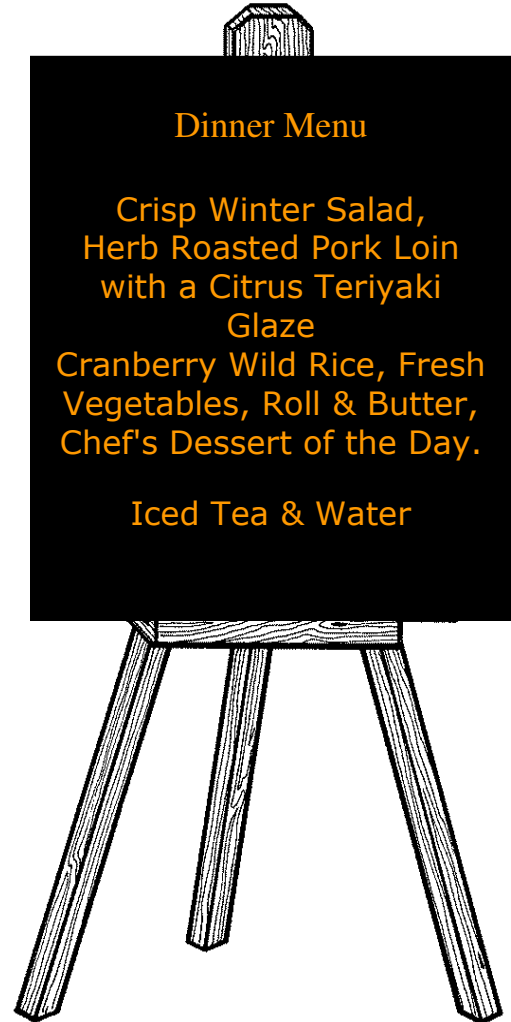
Double Tree Hotel
4099 Valley View Lane
Dallas, TX 75244

Please come and Join Us! The cost for dinner is \$22.00
There is a bar located in the hotel lobby and members
can purchase additional beverages at their own cost.

**Vegetarian Plates can also be provided if requested.
Please include in your reply**

Please RSVP by 12:00 P.M.
November 9, 2010 to:
communications@daiptx.com

Our speaker for the evening will be Harold Mangum with The Memory Technologies Institute. See flyer attached. Please note the tickets are 1 for \$1.00 and 6 for \$5.00! You have to be in the drawing to win the prize! If you have no cash and are writing a check for your dinner, remember you can add any amount for purchase of tickets to your check.





Topic: *“A great memory doesn't just happen...it's developed! Come experience the life changing benefits of a trained memory!”*

In this presentation you will learn techniques that will enable you to recall important client info and gain the competitive edge needed in today's market! You will be able to establish mental file folders on each client and remember data on demand.

Speaker: *Harold Mangum*

Never experience the embarrassment of forgetting a client's name again.

Description: Productivity will soar after achieving the lifetime tool of a *Trained Memory!!!*

- Meet clients and be able to recall their names next time you see them!
- Ever had the name drop when the handshake drops? Meet potential clients in rapid fire introduction and be able to retain their name first time around!
- Be able to deliver a presentation on any topic and never lose eye contact by referencing notes.
- Load information during meetings and seminars and be able to walk out with instant recall of information!!

Harold Mangum is the president of The Memory Technologies Institute.

Harold brings 27 years of training and development experience to the industry. Over the past 19 years, he has conducted workshops for companies and associations including American Institute of CPA's, American Institute of Architects, AT&T, Shell Oil, Johnson & Johnson, Louisiana Engineering Society, Project Management Institute Baton Rouge/New Orleans/Houston, UBS, American Airlines and many more.

This is one meeting that you definitely want to

REMEMBER!

AMERICA'S MEMORY TRAINERS



STUFFED ANIMAL DRIVE FOR DESOTO FIRE RESCUE STATION 261

Unfortunately, every day there are many children who are caught in traumatic situations. The Police, Fire & Rescue, Ambulance Services rely on donations of stuffed animals to bring these children a little joy during troubling times that they witness on calls they have to answer. Please bring a new or gently used stuffed animal 12 inches or less to the November 11, 2010 dinner meeting. Or if you are unable to attend please feel free to contact Stephenie Mouzone at communityservice@daiptx.com or call 972-669-8870 ext 2. and I will arrange to pick up any items you wish to donate through the month of November.



November Birthdays

K. Gail Combs	11/23
Donya Gibney	11/28



Do you know who's who at DAIP.....

2010-2011 Positions and Committees Contact

Officer Position

President
President Elect
Vice President
Corresponding Secretary / Communications
Recording Secretary
Treasurer
Director
Director
Director
Director & Immediate Past President
Parliamentarian

Person

Shanna Sutton
Tabitha Richardson
Kristina Dixon
Crystal Santana
Stephenie Mouzone
Bobbie Hayes
Mary Donlon
Jan Savage
Linda Leos
Linda Anderson
Toni Campbell

E-mail

shannas@usrisk.com
trichardson@swinglecollins.com
kristinad@usrisk.com
csantana@swinglecollins.com
smouzone@afco.com
bhayes@combinedgroup.com
insurpros@yahoo.com
jsavage@combinedgroup.com
lleos@afsibex.com
LINDAA@TexasSpecialty.com
tcampbell@smartchoiceagents.com

Committee Chairs

Audit
Bylaws
Community Service
Long Range Planning
Newsletter

Carolyn Owen
Jenny Blackwood
Stephenie Mouzone
Linda Anderson
Denise Chavez
Linda Leos & Joyce
Keith
Tabitha Richardson
Alice Macik
Carolyn Owen
Jan Savage
Melanie Shannon

cowen@combinedgroup.com
jennyblackwood@me.com
smouzone@afco.com
LINDAA@TexasSpecialty.com
denise@vwcoss.com
lleos@afsibex.com
trichardson@swinglecollins.com
amacik@phlyins.com
cowen@combinedgroup.com
jsavage@combinegroup.com
MelanieS@TexasSpecialty.com

Ways & Means - Monthly
Ways & Means - Special
Ways & Means - Pecans
Convention Liaison
Holiday Party
Programs

Membership Renewals & New Memberships are underway!!

Annual Dues:

\$80.00 (Employed Members)

\$65.00 (Retired Members)

RETURN TO: DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS
C/O MEMBERSHIP CHAIRPERSON
P.O. BOX 742044
DALLAS, TX 75374

A membership form for both DAIP and FIWT are included with this newsletter, for your convenience.



Reminder!

DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS

MEMBERSHIP APPLICATION

NEW MEMBER ACTIVE ASSOCIATE DAIP USE:
 RENEWAL RETIRED HONORARY DATE REC: _____ 1ST Visit: _____
CHECK#: _____ DATE APPR. _____

NAME: _____ EMPLOYER: _____

ADDRESS: _____ ADDRESS: _____

PHONE #: _____ BUSINESS#: _____ FAX#: _____

EMAIL ADDRESS: _____

PLEASE SPECIFY PREFERRED MAILING ADDRESS:

HOME BUSINESS

POSITION: _____

YEAR JOINED DAIP: _____ LICENSE(S): _____

YEARS IN INS.: _____ DESIGNATION(S): _____

D.O.B.: _____ YEAR(S) FIWT MEMBER: _____

NEW MEMBERS MUST BE ENDORSED BY TWO ACTIVE MEMBERS:

1) _____ 2) _____

THE FOLLOWING IS A LIST OF DAIP COMMITTEES. PLEASE INDICATE ANY COMMITTEE(S) YOU MIGHT BE INTERESTED IN:

- | | | |
|-------------------------------------|---|---|
| <input type="checkbox"/> AUDIT | <input type="checkbox"/> LONG RANGE PLANNING | <input type="checkbox"/> PUBLIC RELATIONS |
| <input type="checkbox"/> MEMBERSHIP | <input type="checkbox"/> HOLIDAY PARTY | <input type="checkbox"/> SAFETY |
| <input type="checkbox"/> NEWSLETTER | <input type="checkbox"/> COMMUNITY SERVICE | <input type="checkbox"/> SUNSHINE |
| <input type="checkbox"/> EDUCATION | <input type="checkbox"/> OFFICER TRAINING | <input type="checkbox"/> COMMUNICATIONS |
| <input type="checkbox"/> EMPLOYMENT | <input type="checkbox"/> CONST. & BYLAWS | |
| <input type="checkbox"/> PROGRAM | <input type="checkbox"/> PARLIMENTARY PROCEDURE | |

ANNUAL DUES: DUE BY JULY 1 DELINQUENT AFTER SEPT 1
\$80.00 EMPLOYED MEMBERS \$65.00 RETIRED MEMBERS

NEW MEMBERS ONLY (OR ANY UPDATES TO PREVIOUS APPLICATIONS):

SPOUSE: _____ CHILDREN/AGES: _____

HOBBIES: _____

RETURN TO: DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS
C/O MEMBERSHIP CHAIRPERSON
P.O. BOX 742044
DALLAS, TX 75374

Don't forget to complete the FIWT Application

Please also complete the FIWT Membership Application and mail in with your DAIP application.

FEDERATION OF INSURANCE WOMEN OF TEXAS, INC.

MEMBERSHIP APPLICATION

Return To:
[] Local Membership Chairperson to be Forwarded to FIWT

Dues Fees:
[] Included in Local Dues

MEMBER INFORMATION

Name: _____ Designations: _____

Employer: _____

Preferred Mailing Address: _____

City: _____ State: _____ Zip: _____

Work Phone: _____ Fax: _____ Home: _____

Email: _____ Website Address: _____

Joining As: [] Member-at-Large or [] Member of Local Assn _____
Name of Association

MEMBER PROFILE

1) Number of years employed in the insurance industry.

___ 0-5 ___ 6-10 ___ 11-15 ___ 16-20 ___ 21-25 ___ 26-30 ___ 30+ ___ 40+ ___ 50+

2) Job function (please check **ONE** which most closely applies):

___ CSR/Services ___ Producer ___ Agency Owner ___ Risk Management
___ Adjuster ___ Claims ___ Accounting ___ Marketing
___ Underwriting ___ Clerical ___ Premium Fin. ___ Other

3) Employer (please check **ONE** which most closely applies):

___ Insurance Agency ___ Adjusting Firm ___ Trade Association
___ Insurance Company ___ Managing GA ___ Retired
___ Premium Finance ___ Other _____

4) Type of Business (please check **ALL** that apply):

___ P/C ___ Life/Accident/Health ___ Finance ___ Other

5) Type of insurance license you currently hold (please check **ALL** that apply):

___ Local Recording Agent ___ Group I ___ Group II ___ Solicitor
___ Insurance Service Rep ___ Risk Manager ___ Adjuster (type) _____

6) Professional Designations (please check **ALL** that apply):

___ PIWT ___ ACSR ___ Dual ACSR ___ CISR ___ CIC
___ AAI ___ AU ___ Other _____

7) What year did you join FIWT? _____

Attached to the Membership Application for the Dallas Association of Insurance Professionals