

# The Messenger



*December 2010 Volume 62 Issue 2*

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## President's Message

It is hard to believe that November is already gone and Christmas is fast approaching. I hope everyone enjoyed their Thanksgiving and is getting ready for Christmas. At the November dinner meeting we collected stuffed animals to donate to the Desoto fire department. Thank you to everyone who donated stuffed animals. I am sure they will help calm a child during a scary situation. DAIP also worked the registration desk at All Industry Day in Dallas. There was a good turn out and the people are always so friendly. December has arrived, which means Christmas parties so I would like to remind everyone to have a great time and to drink responsibly. I hope to see everyone at the DAIP Christmas Party on Thursday, 9<sup>th</sup> at 6pm (flier is attached).

I wish everyone fun and safe holidays. Enjoy.

Shanna Sutton  
President 2010-2011

Hello DAIP members,

Thanks again to the members who volunteered to work the registration booth at All Industry Day on 11/23/10. It was a great success and Jennifer Fitzsimmons and Allison Kremer said that we did a great job and were very appreciative.

We are wrapping up the plans for our CE class scheduled for 3/10/11 and are gearing up for scholarships. Scholarship applications will go out in the January 2011 newsletter and are available on our website, <http://www.daiptx.com/education.html>. Please remember that scholarships are available for licenses, updates and further education and that all payments are made directly to the educational institution. If you are interested in serving on the scholarship committee please contact me at [education@daiptx.com](mailto:education@daiptx.com) or 214-265-2477.

Kristina Dixon  
2010 – 2011 DAIP Vice President

## Up Coming .....

Great things are happening at DAIP Dinner Meetings.....In October, Mandy Klem and Tim Drennan with Big Brothers Big Sisters came to our dinner meeting and shared information on their awesome programs with us. There are several ways you can get involved with Big Brothers Big Sisters and make a difference in the life of a child. Take a moment to check out [www.bbbstx.org](http://www.bbbstx.org). If you missed our November meeting, you missed Harold Mangum with Memory Technologies Institute. Harold showed us that a great memory doesn't just happen....it's developed. By establishing mental file folders, you can remember data on demand even in stressful situations. Visit [www.memorytech.net](http://www.memorytech.net) for additional information.

In January, our speaker is from Fundamental Crime Prevention & Safety Training. Don't miss this meeting as the information provided may help reduce your chances of becoming a victim of crime! See the attached flyer for more information.

In February, Kristina Dixon has lined up an educational speaker on reinsurance and in March, we will be celebrating with our New Member Appreciation!

Come out and join us each month!!

Melanie

# Fundamental Crime Prevention and Safety Training

GANG IDENTIFICATION\*WORK PLACE VIOLENCE\*METH AWARENESS

P.O. Box 481, Snellville, Ga. 30078

Phone: 678-353-6460

F.C.P S.T. is an independent organization of safety specialists with the credentials and experience necessary to provide the highest standard of crime prevention education. We are positive that you will find this seminar to be the most professional, informative and educational program of its kind. This seminar and the information provided can help reduce an individual's chance of becoming a victim of crime by as much as 70%. The information presented provides excellent defense for workplace violence as well as individual, home, and automobile safety. Subjects covered in the program highlight current crimes that threaten our families and employees.

## DO YOU KNOW THE ANSWERS?

- \*What types of disguised weapons and drug paraphernalia are available to your children?
- \*What should you do if someone attempts to rob you or a member of your family?
- \*What is the fastest growing drug used against women and men?
- \*Where are you most likely to be attacked while shopping?
- \*When your children are home alone, do they answer the door or do they pretend they are not at home? What should they do?
- \*What are the most common types of gang initiations that put you or your family at risk?
- \*What age are children recruited into gangs?
- \*What should you do if you are car jacked?
- \*Ladies traveling by themselves and blue lights appear in the mirror, what action should be taken?
- \*Where are women most often attacked?

## PLEASE ASK YOURSELF THESE QUESTIONS:

**What would/should you or your family do in the following situations?**

- \*If you broke down or had a flat tire in an isolated area, day or night?
- \*If approached by someone in a parking lot who was armed with a weapon?
- \*If someone bumped the rear of your car at a red light or stop sign?
- \*If asked to help an injured child in a parking lot?
- \*If upon returning home you found a door or window has been forced open?
- \*If someone were to snatch your purse?
- \*If you were approached by someone with a weapon demanding that you drive where you were told?
- \*If approached by someone who threatened your child and ordered you to do as you are told?
- \*If someone followed you home from work or shopping?

## JOIN US AND LEARN THE ANSWERS!

DATE: DAIP DINNER MEETING - JANUARY 13, 2011

TIME: 6:00 PM

LOCATION: DOUBLE TREE HOTEL

RSVP: COMMUNICATIONS@DAIP.COM

# December Birthdays

Jenny Blackwood- Dec. 16  
Jan Savage- Dec. 19



## Community Service

November Community Service project was a success! Thanks to all of you who donated stuffed animals to the Desoto Fire Rescue. Toni Campbell will be assisting me with delivering all that has been collected soon. So if anyone has any other last minute donations, please contact me at [communityservice@daiptx.com](mailto:communityservice@daiptx.com). And I will arrange for pick up.

Please also remember we are also collecting change for the Bridge Breast Network at all dinner meetings, the box will be at the table when you sign in. So if you have a spare penny or two....please feel free to drop it in the box. Thanks to all of you!

*Stephenie Mouzone*  
**Community Service Chair**



## HOLIDAY DINNER WITH THE KIDS OF JONATHAN'S PLACE

When: Monday, December 20, 2010

Time: 5:00PM - 7:00PM

Where: 6065 Duck Creek, Garland, TX 75043

It's the holidays and we would love you to join us in serving dinner Taco Bar style to the children. It should be a fun time!

If you would like to know more about Jonathan's Place visit their website at: [www.jpkids.org](http://www.jpkids.org). If you have any questions or you would like to volunteer, please contact Stephenie Mouzone at [communityservice@daiptx.com](mailto:communityservice@daiptx.com)

*YOU ARE CORDIALLY INVITED TO ATTEND*

*The Dallas Association of Insurance Professionals*

**HOLIDAY PARTY**

**Thursday, December 9, 2010**

**DOUBLETREE HOTEL**

4099 Valley View Lane  
Dallas, TX 75244

Cocktails – Cash Bar      5:30 PM

Dinner - \$25                      6:00 PM

*We will be collecting \$10 Target gift cards to benefit:*

***Dallas Senior Citizen Center***

*Please bring your gift card to the party; or you may contribute \$10 towards the purchase of a Target gift card.*

**RSVP by 12-3-2010 to**  
**[communications@daiptx.com](mailto:communications@daiptx.com)**

*Business/Business Casual Dress*

# Do you know who's who at DAIP.....

## 2010-2011 Positions and Committees Contact

### Officer Position

President  
President Elect  
Vice President  
Corresponding Secretary / Communications  
Recording Secretary  
Treasurer  
Director  
Director  
Director  
Director & Immediate Past President  
Parliamentarian

### Person

Shanna Sutton  
Tabitha Richardson  
Kristina Dixon  
Crystal Santana  
Stephenie Mouzone  
Bobbie Hayes  
Mary Donlon  
Jan Savage  
Linda Leos  
Linda Anderson  
Toni Campbell

### E-mail

shannas@usrisk.com  
trichardson@swinglecollins.com  
kristinad@usrisk.com  
csantana@swinglecollins.com  
smouzone@afco.com  
bhayes@combinedgroup.com  
insurpros@yahoo.com  
jsavage@combinedgroup.com  
lleos@afsibex.com  
LINDAA@TexasSpecialty.com  
tcampbell@smartchoiceagents.com

### Committee Chairs

Audit  
Bylaws  
Community Service  
Long Range Planning  
Newsletter

Carolyn Owen  
Jenny Blackwood  
Stephenie Mouzone  
Linda Anderson  
Denise Chavez  
Linda Leos & Joyce  
Keith  
Tabitha Richardson  
Alice Macik  
Carolyn Owen  
Jan Savage  
Melanie Shannon

cowen@combinedgroup.com  
jennyblackwood@me.com  
smouzone@afco.com  
LINDAA@TexasSpecialty.com  
denise@vwcoss.com  
lleos@afsibex.com  
trichardson@swinglecollins.com  
amacik@phlyins.com  
cowen@combinedgroup.com  
jsavage@combinegroup.com  
MelanieS@TexasSpecialty.com

Ways & Means - Monthly  
Ways & Means - Special  
Ways & Means - Pecans  
Convention Liaison  
Holiday Party  
Programs

### Membership Renewals & New Memberships are underway!!

#### Annual Dues:

**\$80.00 (Employed Members)**

**\$65.00 (Retired Members)**

RETURN TO: DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS  
C/O MEMBERSHIP CHAIRPERSON  
P.O. BOX 742044  
DALLAS, TX 75374

A membership form for both DAIP and FIWT are included with this newsletter, for your convenience.



**Reminder!**

**DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS**

**MEMBERSHIP APPLICATION**

NEW MEMBER     ACTIVE     ASSOCIATE    DAIP USE:  
 RENEWAL     RETIRED     HONORARY    DATE REC: \_\_\_\_\_ 1ST Visit: \_\_\_\_\_  
CHECK#: \_\_\_\_\_ DATE APPR. \_\_\_\_\_

NAME: \_\_\_\_\_ EMPLOYER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_

\_\_\_\_\_

PHONE #: \_\_\_\_\_ BUSINESS#: \_\_\_\_\_ FAX#: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

**PLEASE SPECIFY PREFERRED MAILING ADDRESS:**

HOME     BUSINESS

POSITION: \_\_\_\_\_

YEAR JOINED DAIP: \_\_\_\_\_ LICENSE(S): \_\_\_\_\_

YEARS IN INS.: \_\_\_\_\_ DESIGNATION(S): \_\_\_\_\_

D.O.B.: \_\_\_\_\_ YEAR(S) FIWT MEMBER: \_\_\_\_\_

**NEW MEMBERS MUST BE ENDORSED BY TWO ACTIVE MEMBERS:**

1) \_\_\_\_\_ 2) \_\_\_\_\_

**THE FOLLOWING IS A LIST OF DAIP COMMITTEES. PLEASE INDICATE ANY COMMITTEE(S) YOU MIGHT BE INTERESTED IN:**

- |                                     |   |   |
|-------------------------------------|---|---|
| <input type="checkbox"/> AUDIT      | <input type="checkbox"/> LONG RANGE PLANNING    | <input type="checkbox"/> PUBLIC RELATIONS |
| <input type="checkbox"/> MEMBERSHIP | <input type="checkbox"/> HOLIDAY PARTY          | <input type="checkbox"/> SAFETY           |
| <input type="checkbox"/> NEWSLETTER | <input type="checkbox"/> COMMUNITY SERVICE      | <input type="checkbox"/> SUNSHINE         |
| <input type="checkbox"/> EDUCATION  | <input type="checkbox"/> OFFICER TRAINING       | <input type="checkbox"/> COMMUNICATIONS   |
| <input type="checkbox"/> EMPLOYMENT | <input type="checkbox"/> CONST. & BYLAWS        |   |
| <input type="checkbox"/> PROGRAM    | <input type="checkbox"/> PARLIMENTARY PROCEDURE |   |

**ANNUAL DUES:**    DUE BY JULY 1    DELINQUENT AFTER SEPT 1  
\$80.00 EMPLOYED MEMBERS    \$65.00 RETIRED MEMBERS

**NEW MEMBERS ONLY (OR ANY UPDATES TO PREVIOUS APPLICATIONS):**

SPOUSE: \_\_\_\_\_ CHILDREN/AGES: \_\_\_\_\_

HOBBIES: \_\_\_\_\_

**RETURN TO:** DALLAS ASSOCIATION OF INSURANCE PROFESSIONALS  
C/O MEMBERSHIP CHAIRPERSON  
P.O. BOX 742044  
DALLAS, TX 75374

**Don't forget to complete the FIWT Application**

Please also complete the FIWT Membership Application and mail in with your DAIP application.

# FEDERATION OF INSURANCE WOMEN OF TEXAS, INC.

## MEMBERSHIP APPLICATION

Return To:  
 Local Membership Chairperson to be Forwarded to FIWT

Dues Fees:  
 Included in Local Dues

### MEMBER INFORMATION

Name: \_\_\_\_\_ Designations: \_\_\_\_\_

Employer: \_\_\_\_\_

Preferred Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Home: \_\_\_\_\_

Email: \_\_\_\_\_ Website Address: \_\_\_\_\_

Joining As:  Member-at-Large or  Member of Local Assn \_\_\_\_\_  
Name of Association

### MEMBER PROFILE

- 1) Number of years employed in the insurance industry.  
\_\_\_ 0-5 \_\_\_ 6-10 \_\_\_ 11-15 \_\_\_ 16-20 \_\_\_ 21-25 \_\_\_ 26-30 \_\_\_ 30+ \_\_\_ 40+ \_\_\_ 50+
- 2) Job function (please check **ONE** which most closely applies):  
\_\_\_ CSR/Services    \_\_\_ Producer    \_\_\_ Agency Owner    \_\_\_ Risk Management  
\_\_\_ Adjuster    \_\_\_ Claims    \_\_\_ Accounting    \_\_\_ Marketing  
\_\_\_ Underwriting    \_\_\_ Clerical    \_\_\_ Premium Fin.    \_\_\_ Other
- 3) Employer (please check **ONE** which most closely applies):  
\_\_\_ Insurance Agency    \_\_\_ Adjusting Firm    \_\_\_ Trade Association  
\_\_\_ Insurance Company    \_\_\_ Managing GA    \_\_\_ Retired  
\_\_\_ Premium Finance    \_\_\_ Other \_\_\_\_\_
- 4) Type of Business (please check **ALL** that apply):  
\_\_\_ P/C    \_\_\_ Life/Accident/Health    \_\_\_ Finance    \_\_\_ Other
- 5) Type of insurance license you currently hold (please check **ALL** that apply):  
\_\_\_ Local Recording Agent    \_\_\_ Group I    \_\_\_ Group II    \_\_\_ Solicitor  
\_\_\_ Insurance Service Rep    \_\_\_ Risk Manager    \_\_\_ Adjuster (type) \_\_\_\_\_
- 6) Professional Designations (please check **ALL** that apply):  
\_\_\_ PIWT    \_\_\_ ACSR    \_\_\_ Dual ACSR    \_\_\_ CISR    \_\_\_ CIC  
\_\_\_ AAI    \_\_\_ AU    \_\_\_ Other \_\_\_\_\_
- 7) What year did you join FIWT? \_\_\_\_\_

Attached to the Membership Application for the Dallas Association of Insurance Professionals